

Accelerating Climate Action From the Demand-Side: **Transportation**



by

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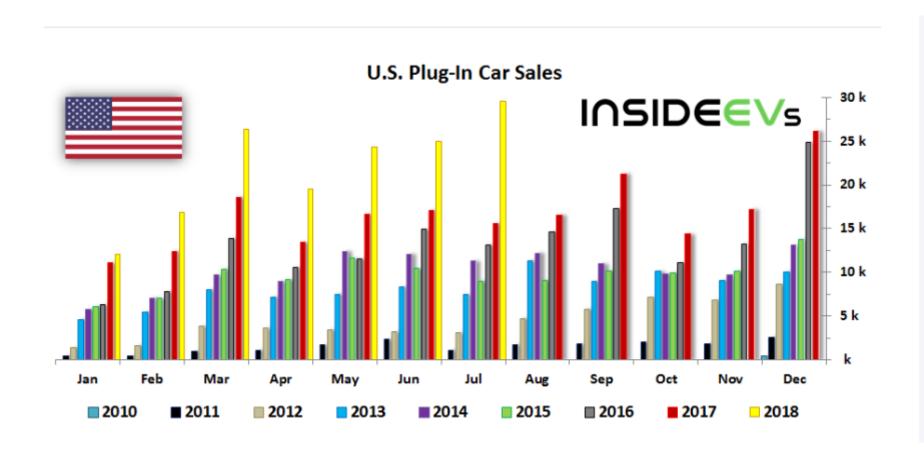








EV Sales to Consumers











EV Sales to Consumers

2018 Monthly Sales Chart

2018 U.S. EV SALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ
Tesla Model 3* 🔳	1875	2485	3820	3750	6000	5902	14250	17800		
Toyota Prius Prime	1496	2050	2922	2626	2924	2237	1984	2071		
Tesla Model S*	800	1125	3375	1250	1520	2750	1200	2625		
Tesla Model X*	700	975	2825	1025	1450	2550	1325	2750		
Chevrolet Volt*	713	983	1782	1325	1675	1336	1475	1825		
Chevrolet Bolt EV*	1177	1424	1774	1275	1125	1083	1175	1225		

2017 US Sales ~ 200,00 compared to 17M light duty vehicles (~1%)

2017 World Sales ~ 1,000,00 compared to 95M light duty vehicles (~1





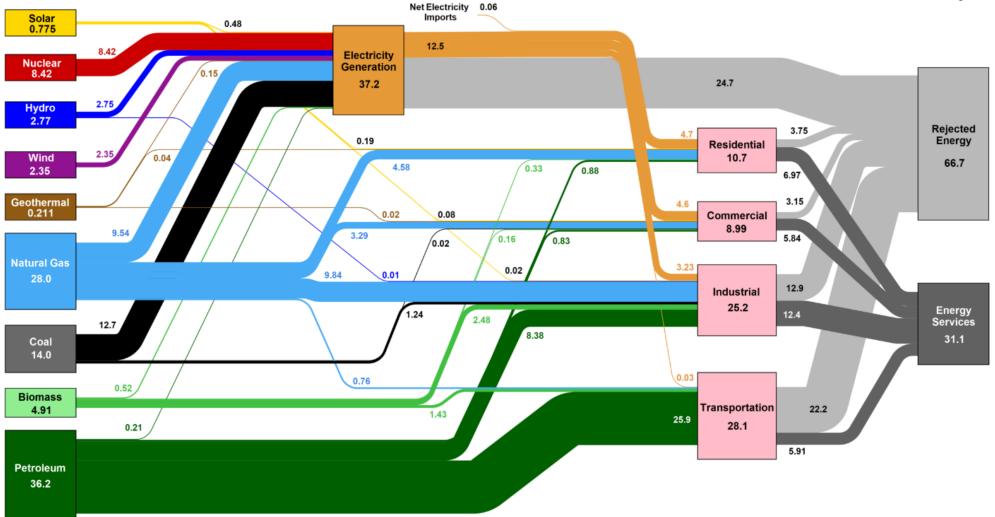




Energy Flow US

Estimated U.S. Energy Consumption in 2017: 97.7 Quads











The Problem









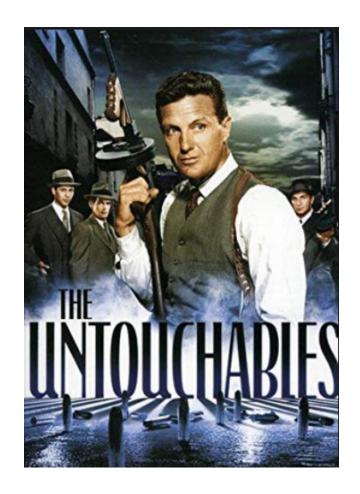




Sacred Cows & Untouchables



- Gas Tax
- Carbon Tax
- Transit
- Ride Share
- Automation





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When will aTaxis be more than a Novelty ???

by

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SHARE









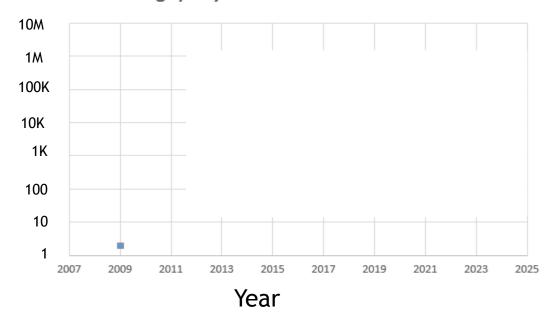




Google/Waymo's Buying Spree

Google/Waymo Purchase of Driverless Cars





2009



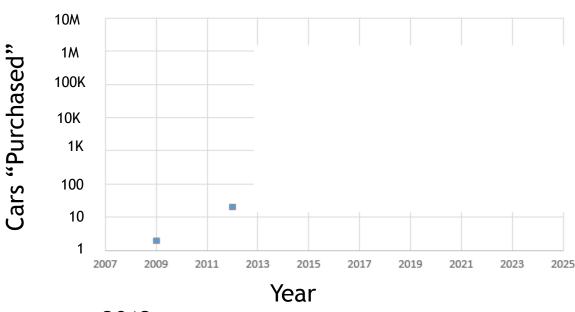






Google/Waymo's Buying Spree

Google/Waymo Purchase of Driverless Cars



2009



2012



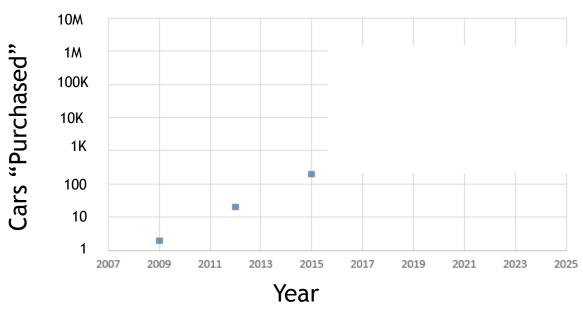






Google/Waymo's Buying Spree

Google/Waymo Purchase of Driverless Cars



2009



2012



2014-5



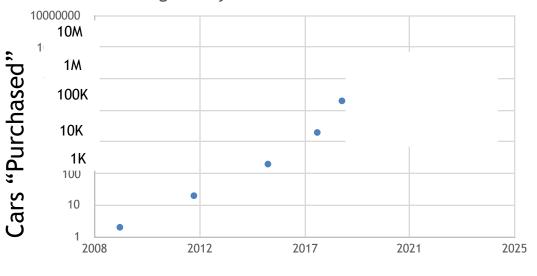






Google/Waymo's Buying Spree

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Year

2009



2012



2015



2017



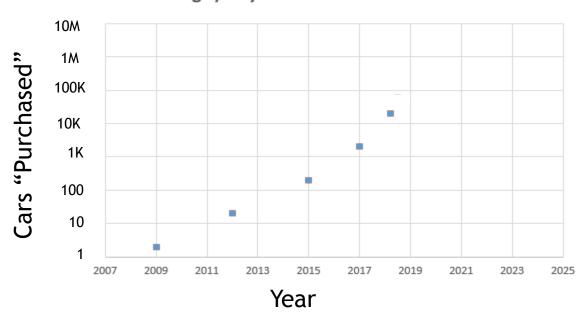






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2009



2012



2015



2017



2018.2



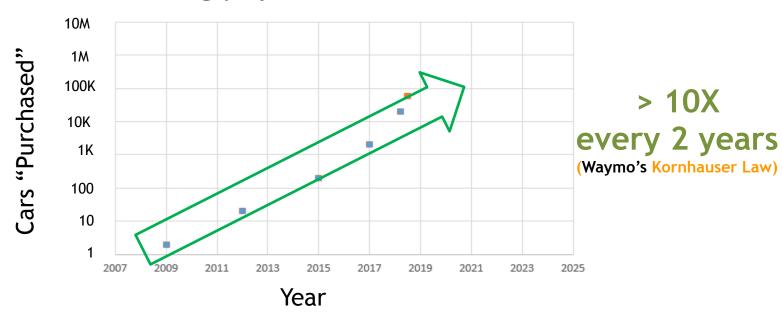






Google/Waymo's Buying Spree





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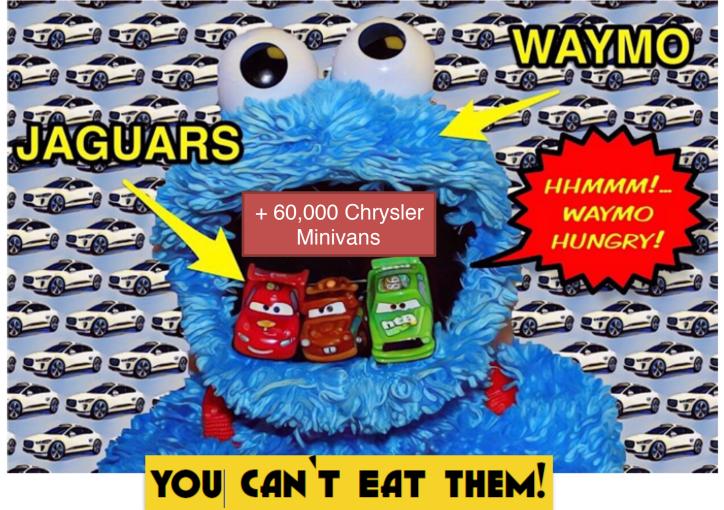








WHAT WILL WAYMO DO WITH 20,000 JAGUARS?









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WHAT WILL WAYMO DO WITH 20,000 JAGUARS?



PROVIDE HOUSING FOR THE HOMELESS IN JAN FRANCISCO?









Where will Waymo Deploy 20,000 + 60,000 autonomous Taxis

- Maybe they'll "Geographically Market Test the aTaxi Mobility Experience"
 - Start by operating 1K in 20 different "cities"
 - Geo-fenced "communities of ~ 300,000" (serve 5% of personTrips)
 - Add 2K to 1st 20 (grow to 15% personTrip share) + 1K in 20 more "Communities of 300k









Where will Waymo Deploy 20,000 + 60,000 autonomous Taxis

- Maybe they'll "Spread the Mobility Experience"
 - operate 1K in 20 different "cities"
- How about "Central New Jersey"?
 - Microcosm of USA
- Pop: ~300K
- Intra-area Trips/day: ~ 1.0M/day
- 1K aTaxis would serve ~ 5% personTrips
 - Focused initially on *MobilityDisadvantaged*
 - whose quality-of-life would be improved substantially!

